



ICAA Membership Application

Company _____

Address _____

City _____ State _____ Zip _____

Telephone 1 _____ Telephone 2 _____

Email _____ Website _____

Name of Majority Owner _____

Type of Business _____

Name of ICAA Representative for Company _____

Title _____

Contractors Only:

My company has _____ (# of) locations and _____ (# of) employees.

All Applicants:

The Categories and Dues section of this form describes the membership categories, dues, and qualifications. Please review it before signing below. Your signature below is your certification that you meet the criteria for the membership classification you have selected, and that you agree to adhere to the ICAA Code of Ethics and arbitration clause (page 3).

Applicant's Signature _____ Date _____

Membership Category (see next page) _____

Payment Options:

Pay Online at www.insulate.org/payment or Check # _____ Amount Enclosed \$ _____

If paying by check make check payable to ICAA and send in with application.

Insulation Contractors Association of America
901 King Street, Suite 101, Alexandria, VA 22314
(703) 739-0356
www.insulate.org | icaa@insulate.org



ICAA Membership Categories & Annual Dues

General Member: Consists of any firm, partnership, corporation, or legal entity engaged in insulation contracting. This General Member, its primary owner, or its operations manager shall be actively engaged in ownership or management of such a business for at least two of the prior five years. Each General Member shall appoint one representative, an employer or employee of the General Member, who shall vote and be eligible to hold office in the Association. Only General Members shall be entitled to vote and hold office in the Association.

Contractor operations which are a subsidiary, entity, or division of a parent company clearly identified as an insulation contracting company or a manufacturer of insulation for resale or engaged in the production, transportation, or sale of energy or energy conservation equipment or services shall not be eligible for this membership category.

Provisional Contractor Member: New entities in insulation contracting or businesses interested in becoming insulation contractors shall be eligible for provisional membership and shall become a General Member after providing evidence of 24 months in insulation contracting in good standing.

Associate Contractor Member: Consists of insulation contractors whose parent company's primary source of revenue is insulation contracting or the manufacture or sale of materials, equipment, or services for the insulation contracting industry. The parent company shall be a General Member or an Associate Industry Member.

Dues Schedule for General, Provisional, and Associate Contractor Members

	<u>Annual Gross Sales</u>	<u>Annual Dues</u>
Single Location	\$0 – 500,000	\$ 495
Single Location	\$500,000 - \$1,000,000	\$ 650
Single Location	\$1,000,000 +	\$ 1,300
2 Locations		\$ 1,300
3 Locations		\$ 1,950
4 Locations		\$ 2,600
5 – 10 Locations		\$ 3,250
Additional Locations up to 20		\$ 415 each
Additional Locations 21 +		\$ 240 each

Total dues are capped at \$ 13,500

Associate Industry Member: Consists of manufacturers, distributors, or suppliers of materials, equipment, or direct services to the building insulation contracting industry.

Dues Schedule for Associate Industry Members

<u>Annual Gross Sales</u>	<u>Annual Dues</u>
\$0 – 5 million	\$ 650
\$5 – 10 million	\$ 1,300
\$10 – 15 million	\$ 1,950
\$15 – 20 million	\$ 2,600
\$20 – 25 million	\$ 3,250
\$25 – 50 million	\$ 3,900
\$50 million +	\$ 5,400

Associate Other Member: Consists of national manufacturers of products other than those directly related to the insulation industry (doors, windows, fireplaces, closet shelves, etc.). Annual dues are \$800.

Corresponding Associate Member: Consists of building code officials, building inspectors, architects, and insurance agencies. Annual dues are \$340.



ICAA Membership Application **Code of Ethics & Arbitration Clause**

ICAA Members Code of Ethics

The membership of ICAA prepared a *Code of Business Ethics* that is subscribed to by each member as a condition of membership. The Code reads as follows:

Recognizing the need for sound and ethical business standards and practice, we hereby pledge to uphold the highest ethical standards in the conduct of our business. This includes our pledge individually and as a group to:

- I. Deal fairly and honestly with customers, competitors, vendors, and employees.
- II. Utilize the most skilled and professional workers available.
- III. Make only those representations which can be fully substantiated and are in full compliance with industry standards, codes, law, and practices.
- IV. Encourage and support continuing education and training throughout our industry.
- V. Refuse to condone and quickly report any practices contrary to the policies of ICAA.
- VI. Comply with all applicable health and safety standards.
- VII. Support independent insulation contracting based on free, competitive markets.

Arbitration

If a dispute arises between ICAA and a member, and if said dispute cannot be settled through negotiations, the parties agree to first try in good faith to settle the dispute by mediation, meeting in person in the locality of ICAA headquarters without counsel, before making a demand for arbitration in the locality of ICAA headquarters, pursuant to the rules of the American Arbitration Association.